
Claus Mandel
November 14, 2012

To whom it may concern

The persistence and dedication you get from working together with Claus Otto Hilleke is rarely seen, when it comes to the customer pipeline and bringing in new costumers. Claus has an exceptional sense of structure and details, which gives a valued combination for sale relations both towards costumers and as an integrated team player in a sales organisation.

I have worked together with Claus in Danish Manufacturing Group over a period of 3 years from 2009 - 2012, where we successfully have been bringing in new customers with regard to high complexity industrial products for subcontracting.



Claus Mandel
Plant Manager

Holm Machinery Asia

23. juni 2019

Anbefaling.

Claus Otto Hilleke har siden 2013 arbejdet som freelance account manager 1 dag om ugen for Hema A/S.

Claus har haft den primære opgave at generere direkte forespørgsler til Hema A/S – uden forudgående kundemøder med Hema A/S – hvilket har været et bevidst strategivalg i Hema A/S.

Claus har samtidigt udført en kontinuerlig vedligeholdelse af eksisterende kunder.

Herunder fortløbende vedligeholdelse og udbygning af vores CRM system.

Claus arbejder selvsagt selvstændigt og kommer med konstruktive forslag til blandt andet valg af strategi.

Alle opgaver er blevet løst til vores fulde tilfredshed - Claus er ansvarsfuld og har vores fulde tillid.

Vi giver de bedste anbefalinger til Claus.


Jack Mathiasen
Hema A/S
Sandtoften 1
2820 Gentofte
<http://www.hema.dk>



Albertslund, September 26, 2008

To whom it may concern

I have had the pleasure of working with Claus Hilleke for three years.

Our cooperation with Claus Hilleke started when our business was quite small and has continued until today.

Claus Hilleke has contributed substantially to the growth of our business through hard and persistent sales work.

I know Claus as a loyal and stable person and highly recommend Claus to anyone.


Best regards,

Kenneth Steen Hansen
Owner
KSH Consulting